



	8/31/1950	8/31/1970	8/31/1990
Total Sales	\$35,110	\$2,404,508	\$13,598,688
Local Income	\$879	\$74,934	\$292,318
	8/31/2002	8/31/2011	8/31/2014
Total Sales	\$50,684,696	\$146,865,745	\$164,740,767
Local Income	\$610,748	\$2,103,923	\$706,483



South Lawrence

## Patronage Allocation

	2014	2013
Total Allocation:	\$1,438,019.30	\$1,567,693.06
Grain Purchases:	\$0.01572 per bu.	\$0.07 per bu.
Direct Grain Purchases:	\$0.0108 per bu.	\$0.02 per bu.
Fertilizer:	\$17.90 per ton	\$23.21 per ton
Fuel:	\$0.081 per gallon	\$0.404 per gallon
Seed & Chemicals:	3.62% per dollar	3.93% per dollar
Feed:	4.674 % per dollar	5.51% per dollar
Tire Shop:	7.151% per dollar	6.40% per dollar

## Membership

Set up an account with us and become a member with a one time \$50 fee. At the end of the cooperative's fiscal year in August an allocation is made back to its members. This allocation is based on how well the cooperative performed over the past twelve months.

The member receives their allocation based on the amount of business which was transacted with the cooperative during the past twelve month period. This allocation is normally made in two pieces, one in the form of a check and the other by increasing the member's equity with the coop. Visit us at the main office to get the membership application or you can find it online at [www.ottawacoop.com](http://www.ottawacoop.com)

**OTTAWA COOP**  
 302 N. Main Ottawa, KS 66067  
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Ottawa



Scranton

[www.ottawacoop.com](http://www.ottawacoop.com)

Check out our new website to view your account, information about our departments and locations, forms, grain portal, weather and contact information.



Overbrook

# Timeline

- First General Manager: O.C. Servis **1950** Ottawa Facility Purchased from Ross Milling for \$150,000
- Lyle Grier becomes General Manager **1952**
- Earle F. Hill becomes General Manager **1965** Seed Cleaner Facility built. 1,700 members
- 1971** Refined Fuels Plant Created. C-Store building was built on the corner of 59 hwy & K-68 with TBA counter
- Henry Collins becomes General Manager **1972**
- Marvin Calliham becomes General Manager **1974**
- Merle Winsky becomes General Manager **1977**
- Adrian Derousseau becomes General Manager **1980**
- 1982** Cardrol pumps were installed
- 1984** Acquired Elevator E Facility– Capacity= 756,000 bushels
- 1988** Leloup Project: New Capacity= 1,560,000 bushels
- 1989** Formed East Kansas Chemical LLC with FCA
- 1992** Fertilizer moved across the river to its current location
- 1994** Acquired Melvern and Vassar: Capacity= 1,921,000 bushels. 1,665 members
- 1996** Purchased Waverly facilities: Capacity = 1,974,000 bushels
- 1998** Purchased Burlington facility: Capacity= 2,403,000 bushels First Fertilizer Dome built in Ottawa  
Waverly Steel Bin Project: Capacity= 2,208,000 bushels
- 1999** Closed Feed Dock in Ottawa– Partnered with Town & Country
- 2000** Became Monsanto Seed Dealer– Leased C-Store
- 2001** Purchased 7 branches from Farmer Cooperative Capacity = 6,999,000 bushels
- 2002** Farmland Bankruptcy Leased South Lawrence Facility– Capacity= 7,322,000 bushels
- 2003** 2nd Dome in Ottawa, Hog Mill at Waverly Online. Sold C-Store, Midland Bin Collapse  
Capacity 7,288,000 bushels
- 2004** Fertilizer Office Fire in Ottawa
- 2005** Move into New Crop Production Center– Ottawa
- 2006** New Bins at Burlington, Waverly and Ottawa: Capacity = 7,776,000 bushels  
Added Beef line to Waverly Mill– Close down Ottawa Mill
- 2007** New Bin at Scranton: Capacity= 8,044,000 bushels
- 2008** Elevator D Leg Addition East of Rail Road Tracks
- 2009** 2nd Bin added at Elevator D. Elevator D land purchased  
Sold Propane Business to Ferrellgas: Capacity= 8,386,000 bushels
- 2010** Acquired lumberyard at Overbrook and demolished
- 2011** Purchased South Lawrence facility: Capacity= 8,388,000 bushels  
New Bin at Burlington and purchased warehouse: 1,208 members
- 2012** Worst drought in over 50 years! 1194 Members, 60.79% member business  
Capacity= 8,381,000 bushels
- 2013** Highest Net Earnings in History! Renovated Ottawa Fertilizer building. 61.81% member business
- Clark Wenger becomes General Manager **2014** Built new bins in Overbrook, Scranton and Ottawa and added 1 million bushel in storage.  
New Grain Capacity 9,446,000 bushels. 1466 members, 72.74% member business.  
Sold East Kansas Chemical
- 2015** Added bin at South Lawrence

# Contacts

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