



Box 680 / Ottawa, Kansas 66067 / (785) 242-5170

Feed Grains Discount Schedule Effective August 29, 2011

Corn

<u>Moisture</u>	<u>Shrink</u>	<u>Test Weight</u>	<u>\$/bu</u>
15.6-16.0	1.00%	53.0-53.9	\$0.02
16.1-16.5	2.00%	52.0-52.9	\$0.04
16.6-17.0	3.00%	51.0-51.9	\$0.06
17.1-17.5	4.00%	50.0-50.9	\$0.08
1.0% each 0.5% from 17.6-18.5%*		\$.05/bu each 1# from 45-50#*	
1.5% each 0.5% above 18.5%*		\$.10/bu each 1# under 45#*	

<u>Aflatoxin (ppb)</u>	<u>\$/bu.</u>
0-20	\$0.00
21-50	\$0.30
51-100	\$0.60
101-150	\$1.00
151-200	\$1.50
201+	\$2.00

<u>BCFM</u>
\$.03/bu each 1.0% over 3.0%
<u>Damage</u>
\$.02/bu each 1.0% over 5.0%

Milo

<u>Moisture</u>	<u>Shrink</u>	<u>Test Weight</u>	<u>\$/bu</u>
14.1-14.5	1.00%	54.0-54.9	\$0.01
14.6-15.0	2.00%	53.0-53.9	\$0.02
15.1-15.5	3.00%	52.0-52.9	\$0.03
15.6-16.0	4.00%	51.0-51.9	\$0.04
16.1-16.5	5.00%	50.0-50.9	\$0.05
1.5% each 0.5% above 16.5%*		\$.03/bu each 1#/bu under 50#	

<u>Damage</u>
\$.02/bu each 1.0% over 5.0%

<u>Foreign Material</u>
\$.02/bu each 0.5% over 2.5%

<u>Other Disc. (applies to Corn & Milo)</u>	<u>\$/bu</u>
Insects	\$0.07
Sour/Musty	\$0.07
Burrs	\$0.07

Schedule subject to change without notice.
*Subject to elevator's ability to unload.

8/26 Corn Harvest Update

The early aflatoxin results are a mixed bagged with samples ranging from < 5 ppb to over 200 ppb. In order to better insure against potential revenue losses / higher freight costs if we are relegated to selling into the higher aflatoxin tolerance markets like beef cattle, we are tweaking our aflato schedule. The changes take effect on Monday, August 29th and are as follows:

ppb	Old	New
0-20	\$0.00	\$0.00
21-50	\$0.20	\$0.30
51-100	\$0.40	\$0.60
101-150	\$1.00	\$1.00
151-200	\$1.00	\$1.50
201+	\$1.00	\$2.00

Please download these discount schedule changes to scale interface before dumping loads Monday. The scale interface files are: cadiss & cadisf.

Producers are encouraged to contact their crop insurance reps as it appears that the revenue assurance type coverage help compensate against these discounts.

Local Corn Sales

Due to the variability of aflatoxin in the 2011 corn crop, Ottawa COOP would be unable to guarantee the suitability of corn sold into feeding channels unless otherwise contracted with a guarantee.

New Accounts

Ottawa COOP aflatoxin unload policy is more lenient than some of the private elevators, cooperatives, terminals and end users in east central Kansas. We are under no obligation to accept corn from producers who have not conducted business with Ottawa COOP in the past. Acceptance of corn from these new accounts for 2011 corn harvest is discouraged.

Agrisure Viptera corn

These corn varieties from Syngenta have not been approved for export to China. Ottawa COOP is willing to accept Agrisure varieties, provided that producers notify the elevator when it is brought in. The elevator will need to bin segregate Agrisure corn to help ensure that it will stay out of the export container market. Please post the enclosed Agrisure signs at the scale.

8/26/2011 Notice: Agrisure Viptera corn varieties

These corn varieties from Syngenta have not been approved for export to China.

Ottawa COOP is willing to accept Agrisure varieties, provided that producers notify the elevator when it is brought in so we can segregate and insure that it stays out of the export market.

Thanks for your cooperation.